



The Academy

for automotive professionals

2016/7 ACADEMY SCHEDULE:

DECEMBER 1	SERVICE	TECH DEVELOPMENT - BRAKE TECH
DECEMBER 13	SERVICE	SERVICE ADVISOR
DECEMBER 13-15	SALES	PROFESSIONAL SELLING SKILLS
DECEMBER 12-16	ALL DEPTS	TOYS FOR TOTS PICKUP
JANUARY 10-12	SALES	PROFESSIONAL SELLING SKILLS
JANUARY 12	SERVICE	TECH DEVELOPMENT - LUBE TECH
JANUARY 17	SERVICE	HEADLIGHT RESTORATION - AM
JANUARY 17	SERVICE	WINDSHIELD REPAIR - PM
JANUARY 19	SALES	PERSONAL BUSINESS DEVELOPMENT - AM
JANUARY 19	SALES	MASTERING SALES CALLS & INTERNET LEADS - PM
JANUARY 24-26	BODY	DAMAGE ANALYSIS & ESTIMATING
JANUARY 24-26	SALES	PROFESSIONAL SELLING SKILLS
JANUARY 26	SERVICE	PROFESSIONAL DETAILING & RECONDITIONING

