

DEVELOPING



& TRAINING



FOR SUCCESS



the academy for automotive professionals

2018 ACADEMY SCHEDULE:

MAY 22-24	SALES	PROFESSIONAL SELLING SKILLS
MAY 22	SALES	NEGOTIATING FOR GROSS - TIFTON - ½ DAY AM & PM CLASSES
MAY 23	SALES	PERSONAL BUSINESS DEVELOPMENT - TIFTON - ½ DAY AM CLASS
MAY 23	SALES	MASTERING SALES CALLS & INTERNET LEADS - TIFTON - ½ DAY PM CLASS
JUNE 5	SERVICE	TECH DEVELOPMENT - ALIGNMENT TECH
JUNE 5-7	SALES	PROFESSIONAL SELLING SKILLS
JUNE 7	SERVICE	TECH DEVELOPMENT - A/C TECH
JUNE 12	SERVICE	SERVICE ADVISOR
JUNE 19-21	SALES	PROFESSIONAL SELLING SKILLS
JULY 10-12	SALES	PROFESSIONAL SELLING SKILLS
JULY 12	SERVICE	TECH DEVELOPMENT - BRAKE TECH
JULY 17-19	BODY	DAMAGE ANALYSIS & ALIGNMENT
JULY 24-26	SALES	PROFESSIONAL SELLING SKILLS
JULY 26	SERVICE	PROFESSIONAL DETAIL & RECONDITIONING

