

DEVELOPING



& TRAINING



FOR SUCCESS



the academy

for automotive professionals

2018 ACADEMY SCHEDULE:

JULY 10-12	SALES	PROFESSIONAL SELLING SKILLS
JULY 12	SERVICE	TECH DEVELOPMENT - BRAKE TECH
JULY 17-19	BODY SHOP	DAMAGE ANALYSIS & ESTIMATING
JULY 24-26	SALES	PROFESSIONAL SELLING SKILLS
AUGUST 7-9	SALES	PROFESSIONAL SELLING SKILLS
AUGUST 9	SERVICE	TECH DEVELOPMENT - ELECTRICAL TECH
AUGUST 14	SERVICE	HEADLIGHT RESTORATION - AM
AUGUST 14	SERVICE	WINDSHIELD REPAIR - PM
AUGUST 16	SALES	PERSONAL BUSINESS DEVELOPMENT - AM
AUGUST 16	SALES	MASTERING SALES CALLS & INTERNET LEADS - PM
AUGUST 21-23	SERVICE	PAINTLESS DENT REMOVAL
AUGUST 21-23	SALES	PROFESSIONAL SELLING SKILLS
AUGUST 23	SERVICE	PROFESSIONAL DETAIL & RECONDITIONING

