

**DEVELOPING**



**& TRAINING**



**FOR SUCCESS**



# the academy

for automotive professionals

## ACADEMY SCHEDULE:

JANUARY 8-10	SALES	PROFESSIONAL SELLING SKILLS
JANUARY 10	SERVICE	TECH DEVELOPMENT - ALIGNMENT TECH
JANUARY 15-17	COLLISION	DAMAGE ANALYSIS & ESTIMATING
JANUARY 22-24	SALES	PROFESSIONAL SELLING SKILLS
JANUARY 24	SERVICE	PROFESSIONAL DETAIL & RECONDITIONING
FEBRUARY 5-7	SALES	PROFESSIONAL SELLING SKILLS
FEBRUARY 7	SERVICE	TECH DEVELOPMENT - LUBE TECH
FEBRUARY 7	SALES	PERSONAL BUSINESS DEVELOPMENT - AM
FEBRUARY 7	SALES	NEGOTIATING FOR GROSS - PM
FEBRUARY 12	SERVICE	HEADLIGHT RESTORATION - AM
FEBRUARY 12	SERVICE	WINDSHIELD REPAIR - PM
FEBRUARY 19-21	SALES	PROFESSIONAL SELLING SKILLS
FEBRUARY 19-21	SERVICE	PAINTLESS DENT REMOVAL
MARCH 5	SERVICE	SERVICE ADVISOR
MARCH 5-7	SALES	PROFESSIONAL SELLING SKILLS
MARCH 7	SERVICE	TECH DEVELOPMENT - A/C TECH

