

DEVELOPING



& TRAINING



FOR SUCCESS



the academy

for automotive professionals

ACADEMY SCHEDULE:

MARCH 5	SERVICE	SERVICE ADVISOR
MARCH 5-7	SALES	PROFESSIONAL SELLING SKILLS
MARCH 7	SERVICE	TECH DEVELOPMENT - A/C TECH
MARCH 20-24	ALL DEPTS	ATLANTA INTERNATIONAL AUTO SHOW
APRIL 9-11	SALES	PROFESSIONAL SELLING SKILLS
APRIL 11	SERVICE	TECH DEVELOPMENT - BRAKE TECH
APRIL 16-18	COLLISION	DAMAGE ANALYSIS & ESTIMATING
APRIL 23-25	SALES	PROFESSIONAL SELLING SKILLS
APRIL 25	SERVICE	PROFESSIONAL DETAIL & RECONDITIONING
MAY 7-9	SALES	PROFESSIONAL SELLING SKILLS
MAY 7	SERVICE	HEADLIGHT RESTORATION - AM
MAY 7	SERVICE	WINDSHIELD REPAIR - PM
MAY 7	SALES	NEGOTIATING FOR GROSS - TIFTON
MAY 7	SALES	PERSONAL BUSINESS DEVELOPMENT - TIFTON
MAY 8	SALES	MASTERING INTERNET LEADS & SALES CALLS - TIFTON
MAY 8	SALES	NEGOTIATING FOR GROSS - TIFTON
MAY 9	SERVICE	TECH DEVELOPMENT - ELECTRICAL TECH
MAY 14-16	SERVICE	PAINTLESS DENT REMOVAL
MAY 21-23	SALES	PROFESSIONAL SELLING SKILLS

