



the academy

for automotive professionals

ACADEMY SCHEDULE:

AUGUST 13	SERVICE	HEADLIGHT RECONDITIONING - AM
AUGUST 13	SERVICE	WINDSHIELD REPAIR - PM
AUGUST 20-22	SERVICE	PAINTLESS DENT REMOVAL
AUGUST 20-22	SALES	PROFESSIONAL SELLING SKILLS
SEPTEMBER 10-12	SALES	PROFESSIONAL SELLING SKILLS
SEPTEMBER 12	SERVICE	TECH DEVELOPMENT - STEERING, SUSPENSION, ALIGNMENT TECH
SEPTEMBER 17	SERVICE	SERVICE ADVISOR
SEPTEMBER 24-26	SALES	PROFESSIONAL SELLING SKILLS
OCTOBER 2	SALES	TIFTON: PERSONAL BUSINESS DEVELOPMENT - AM
OCTOBER 2	SALES	TIFTON: NEGOTIATING FOR GROSS - PM
OCTOBER 2	SERVICE	TIFTON: SERVICE ADVISOR
OCTOBER 3	SERVICE	TIFTON: TECH DEVELOPMENT - ALIGNMENT TECH
OCTOBER 8-10	SALES	PROFESSIONAL SELLING SKILLS
OCTOBER 15-17	COLLISION	DAMAGE ANALYSIS & ESTIMATING
OCTOBER 22-24	SALES	PROFESSIONAL SELLING SKILLS
OCTOBER 24	SERVICE	PROFESSIONAL DETAILING & RECONDITIONING
OCTOBER 28-31	ALL DEPT.'S	TOYS FOR TOTS BOX DELIVERY

