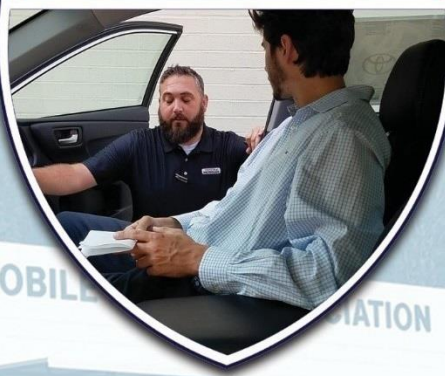


DEVELOPING



& TRAINING



FOR SUCCESS



the academy

for automotive professionals

ACADEMY SCHEDULE:

MARCH 19	SALES	PERSONAL BUSINESS DEVELOPMENT - AM
MARCH 19	SERVICE	WINDSHIELD REPAIR - AM
MARCH 24-26	SERVICE	PAINTLESS DENT REMOVAL
MARCH 24-26	SALES	PROFESSIONAL SELLING SKILLS
APRIL 7-9	SALES	PROFESSIONAL SELLING SKILLS
APRIL 9	SERVICE	TECH DEVELOPMENT - ALIGNMENT TECH
APRIL 14-16	BODY	DAMAGE ANALYSIS & ESTIMATING
APRIL 21	SALES	MASTERING SALES CALLS & INTERNET LEADS
APRIL 21-23	SALES	PROFESSIONAL SELLING SKILLS
APRIL 23	SERVICE	PROFESSIONAL DETAILING
APRIL 23	SALES	NEGOTIATING FOR GROSS - AM
MAY 5	SERVICE	HEADLIGHT RESTORATION - AM
MAY 5	SERVICE	WINDSHIELD REPAIR - PM
MAY 5-7	SALES	PROFESSIONAL SELLING SKILLS
MAY 7	SERVICE	TECH DEVELOPMENT - BRAKE TECH
MAY 12	SERVICE	TIFTON - SERVICE ADVISOR
MAY 12	SALES	TIFTON - NEGOTIATING FOR GROSS - AM
MAY 12	SALES	TIFTON - PERSONAL BUSINESS DEVELOPMENT - PM
MAY 12 & 13	MGMT	MAADA/NADA - PRO SERIES - SALES MANAGER
MAY 13	SERVICE	TIFTON - TECH DEVELOPMENT - ALIGNMENT TECH
MAY 13	SALES	TIFTON - NEGOTIATING FOR GROSS - AM
MAY 13	SALES	TIFTON - MASTERING SALES CALLS & INTERNET LEADS - PM
MAY 14 & 15	MGMT	MAADA/NADA - PRO SERIES - OFFICE MANAGER

